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THE
Publishers' Weekly
THE AMERICAN
BOOK TRADE JOURNAL

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VOL. XLII., No. 27.

NEW YORK, December 31, 1892.

WHOLE No. 1092.

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"This work will enhance the already definite impression that Mr. Caine is an author whose writings must be read by those who keep themselves well informed of the ruling tendencies in current English fiction."—*Boston Beacon*.

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"... My endeavor has been to present the momentous social problems of our time, unencumbered by technicalities, and without that abstract reasoning which some of the principles of Political Economy require for thorough explanation."—*Extract from Author's Preface.* Cloth, \$1.00; paper, 50 c.

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The most thorough and readable examination of the tariff question ever made. The great influence it is exerting is shown by the fact that besides its issues in other languages no less than one million five hundred thousand copies have been issued in various forms in English alone, between its first publication in 1886 and November, 1892. Cloth, \$1.00; paper, 50 c.

THE LAND QUESTION.

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First published in 1881, under the title of "The Irish Land Question," but dealing, as it does with matters of universal and permanent importance, it still retains its value and popularity. Paper, 20 c.

PROPERTY IN LAND.

A Passage-at-Arms Between the Duke of Argyll and Henry George.

A reprint of two articles from the London *Nineteenth Century*. One by the Duke of Argyll, entitled "The Prophet of San Francisco," attacking Mr. George and his doctrines; and the other a reply by Mr. George, entitled "The Reduction to Iniquity." Paper, 20 c.

THE CONDITION OF LABOR.

An Open Letter to Pope Leo XIII. With Encyclical Letter of Pope Leo XIII. on the Condition of Labor.

As *The Churchman* says: "The two papers of this volume are models of dispassionate, thoughtful argument." In pleading for charity and benevolence to workmen the Pope presents the remedy for social ills most advocated by the exponents of all branches of Christianity. In his respectful and courteous reply Mr. George points out that charity and benevolence unaccompanied by justice can accomplish nothing; that even Christian socialism is not only futile, but dangerous, and makes the clearest and most striking presentation of the single-tax theory from the moral and religious side. Cloth, 75 c.; paper, 30 c.

. Please note that in assuming the publication of Mr. George's works we have reduced the price of "Progress and Poverty" and "Protection or Free Trade," in cloth, to \$1.00 each, making them uniform with "Social Problems" and "A Perplexed Philosopher." Our large-type paper edition of these works will be sold at the uniform price of fifty cents.

CHARLES L. WEBSTER & CO., 67 Fifth Avenue, New York.

The Publishers' Weekly.

DECEMBER 31, 1892.

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NOTES IN SEASON.

THE HOVENDON COMPANY have just ready "The Countess Pharamond," by "Rita;" and two new volumes in their *New and Uniform editions* of "Thomas Hardy's Works," "The Hand of Ethelberta," and "A Laodicean."

FORDS, HOWARD & HULBERT announce "Bible Studies," being readings in the early books of the Old Testament, with familiar comment, given by Henry Ward Beecher in his Sunday evening services in 1878-79. The volume has been edited from the stenographic notes of T. J. Ellinwood, by John R. Howard.

D. LOTHROP Co. have issued a dainty little device in the form of a game with diagrams and text, which they call "The Shakespeare Oracle or Wheel of Fortune." Those who consult the "oracle," besides deriving much amusement, become familiar with many of the plithiest quotations from Shakespeare.

MACMILLAN & Co. have just ready in two handsome volumes the "Dent edition" of "Poems, Dialogues in Verse, and Epigrams," by Walter Savage Landor, edited by Charles G. Crump, who has prefaced the work with an introduction, and furnished a large amount of bibliographical information and other notes.

RAND, McNALLY & Co. will shortly publish two interesting stories by Alan St. Aubyn, entitled "Modest Little Sara" and "The Master of St. Benedict's." Alan St. Aubyn, whose bright and attractive novels have been much sought after in America as well as in England, is not, as was generally supposed, of the sterner sex. Her real name is Frances Marshall, and her home is at Brookside, Cambridge, England.

TAIT, SONS & Co. continue to publish rapidly, and show excellent taste in selection. This week they appeal to the younger readers by "Under Fire, or, Fred Worthington's campaign," by Frank A. Munsey, with forty full-page illustrations; and "The Boy Broker, or, among the kings of Wall Street," also by Frank A. Munsey, which the N. Y. *Tribune* has pronounced a well-told story of boy life in New York.

HARPER & BROTHERS will publish shortly "Morocco As It Is," by Stephen Bonsal, Jr., in which will be given an account of Sir Charles Euan Smith's recent mission to Fez, whom Mr. Bonsal accompanied on the journey; Bishop Hurst's "Short History of the Christian Church;" and a new novel, "Katharine North," by Maria Louise Pool, author of "Roweny in Boston." They have also just ready in *Harper's Franklin Square Library* "In Summer Shade," a novel by Mary E. Malm.

THE NATIONAL BOOK COMPANY have just published "The Honorable Jane," by Annie Thomas, full of bright humor and keen character sketching, forming an addition to their *Premier Series*; and two new volumes in the *Railway Series*, "A Coquette's Love," by Guy de Maupassant, and "Widowed Wife and Wedded Maid," by Schonberg Malot. Among their best selling recent publications are "The Black Carnation," by Fergus Hume; "Appledore Farm," by Katherine S. Macquoid; "Marguerite," by Georges de Peyrebrune; and "The Secrets of the Marionettes," by Ernest de Lancey Pierson.

THE OFFICE OF THE PUBLISHERS' WEEKLY has in preparation the "Annual Index to Periodicals" for 1892, edited by W. I. Fletcher. The volume will contain a complete index in one alphabet to the magazine articles for 1892 arranged on the plan of the original Poole's "Index to Periodical Literature," with a direct reference to the date of issue. It indexes ninety-nine of the leading magazines (printed in the English language) of the United States and England. The new volume is planned to contain also an extension of the material of the "A. L. A. Index," so that it will be a first supplement to that important work.

WEEKLY RECORD OF NEW PUBLICATIONS.*

The abbreviations are usually self-explanatory. c. after the date indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Books of foreign origin of which the edition (annotated, illustrated, etc.) is entered as copyright, are marked c. ed.; translations, c. tr.; n. p. in place of price, indicates that the publisher makes no prices, either net or retail, and quotes prices to the trade only upon application.

A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederic; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are designated as follows: F. (folio: over 30 centimeters high); (Q. 4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Fe. (48mo: 10 cm.). Sq., obl., nar., designate square, oblong, narrow books of these heights.

***Ambauen, Rev. Andrew.** The floral apostles; or, what the flowers say to thinking man; derived largely from the utterances of some of the wisest men of all ages. Milwaukee, Wis., C. N. Caspar, 1892. 264 p. 8°, cl., \$1.50.

American state reports, cont. the cases of general value and authority subsequent to those contained in the "Am. decisions" and the "Am. reports," decided in the courts of last resort of the several states; sel., rep. and annot. by A. C. Freeman. V. 27. San Francisco, Bancroft-Whitney Co., 1892. c. '92. 6-1039 p. O. shp., \$4.

Balestier, Josephine. Life and Sylvia: a Christmas journey; il. by Margaret Wendell Huntingdon. N. Y., United States Book Co., [1892.] c. 6-58 p. D. bds., 50 c.
Actuated by discontent at her Uncle Will's evasive answer to her query, "What is 'Sperince'?" precocious little Sylvia Delamere determines to find out for herself. Overhearing a caller reading to her mother of the experience that could be gained in Mulberry Street, New York, she starts out to find in that quarter "Life," who, her uncle had told her, gave experience. The strange consequences of this trip are told in the story.

***Banks, C: Eugene.** Quiet music, [poems:] with an introd. by Opie Read. Chic., F. J. Schulte & Co., 1892. 100 p. 12°, cl., \$1.

Banks, L: Albert, D.D. The revival quiver. Bost., Lee & Shepard, 1892. c. 9+254 p. D. cl., \$1.50.

Chapters, telling how successful revivals have been planned and what methods have been used; also giving practical hints how to reach, win, and save the people. The main part of the work consists of topics, texts and outlines of one hundred and ten sermons. The suggestive outlines of four watch-night sermons are also given.

***Baruch, Simon, M.D.** The uses of water in modern medicine. Detroit, Mich., G: S. Davis, 1892. 2v., 8°, (The physician's leisure lib., 6th ser., no. 2.) cl., 50 c.; pap., 25 c.

Berkeley (pseud.), and Rowland, T. B. Card tricks and puzzles. N. Y., F: A. Stokes Co., 1892. 5+120 p. S. cl., 50 c.

Tricks depending solely upon sleight-of-hand are excluded from this collection. Many of the card puzzles, simple tricks, tricks by calculation, and tricks with arranged cards require some sleight-of-hand to perform successfully, but this element is secondary. Mr. Rowland's contribution consists of arithmetical puzzles. Neatly bound in red and white.

***Bible. New Testament.** The Apocryphal Gospel of Peter: the Greek text of the newly discovered fragment. N. Y., Macmillan & Co., 1892. 15 p. 8°, cl., 35 c.

***Bock, C: Ernst.** Das buch vom gesunden und kranken menschen. Milwaukee, Wis., C. N. Caspar, 1892. 963 p. il. 8°, cl., \$2.50.

***Booth, C: ed.** Life and labour of the people in London. V. 1, East, Central and South London. N. Y., Macmillan & Co., 1892. 320 p. 8°, cl., \$1.50.

Botume, Elizabeth Hyde. First days amongst the contrabands. Bost., Lee & Shepard, 1893 [1892.] c. 3+286 p. D. cl., \$1.25.

A contribution to the history and solution of the problem of the elevation of the American colored people. The author was one of the first teachers who heard the call for volunteers for service, and was stationed at Old Fort Plantation, Beaufort, S. C. The people were of the lower order of plantation negroes. The author gives in this book the results of nearly thirty years' work among the people, and her experience throws great light on the conditions of labor and social life that have caused anxiety to the friends of the race.

Brooks, Elbridge S. The true story of Christopher Columbus, called the great admiral: told for youngest readers. Bost., D. Lothrop Co., [1892.] c. 3-187 p. il. O. bds., \$1.25.

Intended as the opening volume in a series specially designed for children's reading, to be called *Children's lives of great men*; will be followed by the "true story" of others who have "helped to make and to develop American freedom, strength and progress." Mr. Brooks tells the story of Columbus' life in a most interesting manner, emphasizing those picturesque details which appeal forcibly to a childish imagination. The book is profusely illustrated.

Cerna, D: M.D. Notes on the newer remedies: their therapeutic applications and modes of administration. Phil., W. B. Saunders, 1893 [1892.] c. 2-177 p. D. cl., \$1.25.

Gives the salient properties of comparatively unknown medicinal remedies. The matter is arranged alphabetically.

Colter, Mrs. J. J. A gentle benefactress. Bost., D. Lothrop Co., [1892.] c. 6-329 p. D. cl., \$1.25.

Angela Marlowe is the "gentle benefactress." Left an orphan and the possessor of great wealth, even as a child she finds her delight in "making folks happy." As she blossoms into womanhood she extends the scope of her work, visiting the slums, taking ragged little waifs to the peaceful country, and in many cases developing genius which otherwise would have lain dormant. Her happy marriage concludes the story.

Dale, Horace C. The deacon: an original comedy drama in five acts. *Author's ed.* N. Y., Harold Roorbach, [1892.] c. 50 p. D. (Roorbach's American ed. of acting plays, no. 55.) pap., 25 c.

***Dante Alighieri.** Purgatorio I.-XXVII.: an experiment in literal verse translation, by C: Lancelot Shadwell; with an introd. by Walter Pater. N. Y., Macmillan & Co., 1892. 28+411 p. 8°, cl., \$4.

***Dickens, C:** Sketches by Boz: a reprint of the 1st ed.; with the illustrations, and an introd., biographical and bibliographical, by C: Dickens the younger. N. Y., Macmillan & Co., 1892. 26+464 p. 12°, cl., \$1.

Engle, Walter K. "Medica:" a farce in one act. N. Y., Harold Roorbach, [1892.] c. 15 p. D. (Roorbach's American ed. of acting plays, no. 57.) pap., 15 c.

* In this list, the titles generally are verbatim transcriptions (according to the rule of the American Library Association) from books received. Books not received are indicated by a prefixed asterisk, and this office cannot be held responsible for the correctness of their record.

*Fairchild, Ja. H. Elements of theology, natural and revealed. Oberlin, O., E. J. Goodrich, 1892. 8°, cl., \$2.50.

Felter, W. D. The sweet family: a burlesque musical entertainment. N. Y., Harold Roorbach, [1892.] c. 20 p. D. (Roorbach's American ed. of acting plays, no. 58.) pap., 15 c.

*Gary, G: The law and practice in courts of probate under the statutes and decisions of the supreme courts of Wis., Mich. and Minn., with references to decisions in Mass. and other states where similar systems prevail, [etc.] Rev. ed. Chic., Callaghan & Co., 1892. c. 43+710 p. O. shp., net, \$6.

Gilmore, Rev. G: W. Korea from its capital; with a chapter on missions. Phil., Presb. Bd. of Pub., [1892.] c. 2-328 p. il. D. cl., \$1.25.

The narrative is confined to what a person may see and learn while sojourning in Korea. Much of the material appeared in letters contributed to the N. Y. *Evening Post* by the author, while in Korea. The work is in a more popular vein than those on the subject by Dr. Griffiths, Percival Lowell and Rev. John Ross. Includes descriptions of the country, the government, the capital, the language, people, domestic life, religion, civilization, foreign relations, missionary work, etc.

*Gladstone, W: E. The Romanes lecture, 1892: an academic sketch delivered in the Sheldonian theatre, Oct. 24, 1892; with annotations by the author. N. Y., Macmillan & Co., 1892. 47 p. 8°, pap., 60 c.

*Greenleaf, Simon. A treatise on the law of evidence. In 3 v. V. 1. 15th ed., revised, with large additions, by Simon Greenleaf Croswell. Bost., Little, Brown & Co., 1892. c. 94+784 p. O. shp., net, complete work, \$18.

Hilton, Alice Howard. A blond creole: a story of New Orleans. N. Y., J. S. Ogilvie, [1892.] 3-270 p. por. D. (The peerless ser., no. 64.) pap., 50 c.

Although Lucia Corletti was born in New Orleans of Italian parentage, she inherited from her maternal grandmother a fair complexion, hence she is called the blond creole. The novel is founded on two episodes of love in the life of Lucia, the romance of an octoroon, and a tragedy founded on a sensational murder and a suicide.

*Hochheimer, L: Digest of the law of crimes and criminal procedure in Maryland. Balt., Md., Harold B. Scrimger, 1892. c. 117 p. D. cl., \$1.50.

Holt, Mrs. Elizabeth F. From attic to cellar; or, housekeeping made easy. Salem, Mass., Salem Press Pub. and Print. Co., 1892. c. 7+164 p. S. cl., \$1.

Gives the practical details of arrangement and of work in the household. Recipes of cooking are not given, as the author considers this ground fully and successfully covered elsewhere. Directions for furnishing the rooms, training the servants, advice for simplifying housework, and many suggestive thoughts founded on experience are put into attractive shape.

Hooper, Rev. T. W., D.D. Lead me to the rock. Phil., Presb. Bd. of Pub., [1892.] c. 3-174 p. S. cl., 60 c.

Sermons and good counsels addressed to the people in Virginia and Alabama, among whom the author worked for many years. Of special value are the words concerning: A model Christian family; Mists cleared away; A word to mothers; A word to the penitent; Love messages from Paul, etc.

Hume, Fergus. When I lived in Bohemia: papers selected from the portfolio of Peter

—, Esq.; il. by Cyril R. Hallward. N. Y., Tait, Sons & Co., [1892.] c. 10+342 p. D. cl., \$1.25.

Opens with a clever introductory drama, in which the shade of Henri Murger appears to the writer and comments upon his shameless imitation of his "Latin Quarter." The author explains that his "London Bohemians" are purely fictitious characters whose actions are detailed with a view to the proper English "young person." The ghost then fears the book will be a bore. Such is not the case, however, and much good-natured fun is found in these pages.

*Kellner, Leon. Historical outlines of English syntax. N. Y., Macmillan & Co., 1892. 22+336 p. 12°, cl., \$1.40.

King, C: A soldier's secret: a story of the Sioux war of 1890. [Also] An army Portia: two novels. Phil., J. B. Lippincott Co., 1893 [1892.] c. '90, '92. 3-293 p. D. (American novels.) cl., \$1; pap., 50 c.

The scene is the Pawnee Valley. Nita Guthrie is the heroine in a startling adventure that results in a great fright, a slight wound to herself, and the mystification of the entire barracks. This mystery is later revealed in Sergeant Ellis' love-story. In the second novel the part of Georgia Marshall in a soldier's trial resembles that of Portia in "The Merchant of Venice."

*Kingsley, C: Madam How and Lady Why; or, first lessons in earth-lore for children. N. Y., Macmillan & Co., 1892. 18+321 p. il. 12°, (Macmillan's school lib.) cl., 50 c.

*Kirkup, T: A history of socialism. N. Y., Macmillan & Co., 1892. 8+301 p. 12°, cl., \$2.

Lothrop, Mrs. H. M., ["Margaret Sidney," pseud.] Old Concord, her highways and byways. Rev. and enl. ed.; il. by Miss Mary Wheeler, A. H. Hosmer, L. J. Bridgman and H. P. Barnes. Bost., D. Lothrop Co., [1892.] c. '88, '92. 3-178 p. O. cl., \$2.

This edition is designed by the author as a memorial to her husband, Daniel Lothrop, the founder of the publishing house of D. Lothrop Co. The text of the former edition has been almost entirely rewritten and 64 pages of new material have been added. Many new illustrations also have been included.

*Martindale's American law directory. Biennial, 1892-93. A complete directory of the lawyers of the U. S. and Dominion of Canada, [etc.] Chic., J. B. Martindale, [1892.] c. 843 p. O. shp., \$10.

Moorehouse, F: Cook. Some American churchmen. Milwaukee, Wis., The Young Churchman Co., 1892. c. 3-240 p. pors. D. cl., net, \$1.

The writer claims the younger generation know almost nothing of the characters who have played the greatest parts in the history of the Protestant Episcopal Church in America. Sketches are given of the work accomplished by Bishops Seabury, William White, John Henry Hobart, George Washington Doane, John Henry Hopkins and Jackson Kemper; Philander Chase, the pioneer missionary; Dr. Muhlenberg, the Christian educator; James Lloyd Breck, one of the founders of Nashotah, and James De Koven, Warden of Racine College, Wisconsin. Index of persons mentioned in the book.

Musset, Alfred de. Barberine, and other comedies. Chic., C: H. Sergel & Co., [1892.] c. 5-295 p. D. cl., \$1.25.

Musset, Alfred de. The beauty spot, and other stories; tr. by Kendall Warren. Chic., C: H. Sergel & Co., [1892.] c. 5-290 p. il. D. cl., \$1.25.

Musset, Alfred de. The confession of a child of the century; tr. by Kendall Warren. Chic., C: H. Sergel & Co., [1892.] c. 4-354 p. D. cl., \$1.25.

Nichols, J. Ben. Indexing: a manual for librarians, authors and publishers. N. Y., Office of The Publishers' Weekly, 1892. 14 p. O. pap., net, 25 c.

Formulates and presents concisely the guiding principles of indexing and their practical application in the preparation of the several kinds of indexes.

Orne, Martha Russell. Timothy Delano's courtship: a comedy in two acts. N. Y., Harold Roorbach, [1892.] 27 p. D. (Roorbach's American ed. of acting plays, no. 56.) pap., 15 c.

Owens, Mrs. J. E. Memories of the professional and social life of John E. Owens, by his wife. Balt., Md., J. Murphy & Co., 1892. c. 7+292 p. pors. O. cl., \$2.50.

John Edmond Owens, the genial actor, whom many of us still remember with so much pleasure, was born at Liverpool, England, April 2, 1823. In 1828 he came to America. He died December 7, 1886. The story of his career as man and artist is lovingly written by his wife and dedicated to his memory. A handsome book, full of theatrical reminiscences.

Protestant Episcopal Church. Book of common prayer and administration of the sacraments and other rites and ceremonies of the church; according to the use of the Protestant Episcopal church in the United States of America. [Also] The Psalter or Psalms of David. Milwaukee, Wis., The Young Churchman Co., 1892. 566 p. T. cl., 25 c.

Certified "that this edition has been compared with a certified copy of the Standard Book as the Canon directs."

Rand, E. A. The Down East master's first school. Bost., D. Lothrop Co., 1892. c. 473 p. il. D. cl., \$1.25.

The author's own experiences as a "Down East master" have provided him with much of the material for this story, which will, he hopes, furnish helpful hints to teachers just beginning work. It relates the experiences of a young collegian who "teaches school" in a Maine backwoods village some thirty years ago, and who succeeds in securing the respect and affection of his unruly scholars. Of course there is a girl pupil to whom he loses his heart, and when the war breaks out and the young teacher enlists, and is wounded at Gettysburg, Annie Alton goes to the hospital to nurse him back to life and happiness.

Russell, W. Clark. A marriage at sea. Chic., Donohue, Henneberry & Co., [1892.] 172 p. il. D. (Dearborn ser., no. 80.) pap., 25 c.

The story opens with the midnight elopement of a young English girl from her Boulogne boarding-school. Her lover takes her to his yacht, in which they propose to make a brief cruise, hoping by this escapade to force a consent to their marriage. A heavy storm wrecks the yacht; the eloping couple are rescued by an outward bound steamer, and, taking advantage of a little-known provision of the Shipping Act, are married by the shipmaster, thus cutting the Gordian knot of opposition to their union.

Sanford, Fernando. Some observations upon the conductivity of a copper wire in various dielectrics. Palo Alto, Cal., Leland Stanford Junior University, 1892. 2-41 p. +3 diagrams, O. (Leland Stanford Junior University Publications, studies in electricity, no. 1.) pap., 50 c.

No known electrical phenomenon offers greater difficulty of explanation at the present time than the phenomenon of metallic conductivity. The investigations of this subject made by the professor of physics in the Leland Stanford Junior University of Palo Alto, California, and those of others famous for electrical knowledge are given, with tables and formulas, and also a promise that the investigations of the coming year will furnish data from which it may be legitimate to make further comparisons.

Schreiner, Olive, ["Ralph Iron," pseud.] Dreams. Chic., C. H. Sergel & Co., 1892. 16°, (Medallion ser.) cl., \$1.

Selborne, Earl of, [Sir Roundell Palmer.] Hymns: their history and development in the Greek and Latin churches, Germany and Great Britain. N. Y., Macmillan & Co., 1892. 216 p. 18°, cl., \$1.25.

Selby, A. L. Elementary mechanics of solids and fluids. N. Y., Macmillan & Co., 1892. 11+299 p. 12°, cl., \$1.90.

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Venable, W. H. Let him first be a man, and other essays chiefly relating to education and culture. Bost., Lee & Shepard, 1893 [1892.] c. 8+274 p. D. cl., \$1.25.

Some of the twelve papers were originally addressed to teachers' institutes, while others first appeared in well-known educational journals. The purpose of the collection is to oppose the deadening influence of mere mechanical routine in the training of children. The papers are entitled: Let him first be a man; The paragon of animals; Functions of the preparatory school; Schoolmastery; Nature the sovereign schoolmistress; Topics of the time; Books and reading; Unclassified trifles; Studies in the history of education; The utility of the ideal; Sylvan mythology, poetry and sentiment; William Downs Henkle—memorial address.

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A. N. Gilbert, who had for many years prepared this Lesson Commentary, died during the work of preparation for 1893. E. B. Wakefield, who undertook the uncompleted work, is professor of Biblical theology in Hiram College; J. W. McGarvey, compiler of the geographical notes, is professor of sacred history; and K. K. Taylor, who has prepared the normal studies on the lessons, is principal of the Louisville Training School.

Warner, Lucy Hamilton. The five little finger stories: a book for children; il. from water colors by Carida. Bost., D. Lothrop Co., 1893 [1892.] c. 10-126 p. O. cl., \$1.25.

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 Thayer, J. B. Select cases and evidence at the common law. (D31) O. \$7.50 *Sever*
 Theodoret, Jerome, Gennadius, Rufinus: historical writings. Second ser. Ed. by H. Wace. V. 3. (D3) 8°, \$3 *Christian Lit. Co*
 Theological outlines. See Hall, F. J.
 Theology, natural and revealed. Fairchild, J. H. \$2.50 *Goodrich*
 Thomas à Kempis. Of the imitation of Christ: four books. *N. ed.* (D3) T. (Altemus lib., no. 9.) 75c.; hf. lev. \$1.50; hf. cf. \$1.75 *Altemus*
 Thompson, C. N. Treatise on building associations. (D10) O. shp. \$3 *Callaghan*
 Thompson, H. M. Theory of wages and its application to the eight-hour question. (D24) 12°, \$1 *Macmillan*
 Thoms, Phoebe E., comp. Important events in the world's history. (D17) S. p. 75c *P. E. Thoms*
 Thomson, G. R., comp. Concerning cats. (D24) D. (Cameo ser.) bds. \$1.50 *Stokes*
 Thorne, E. Reuben Roy's temptation. (D17) 12°, 60c. *Revell*

- Thorold, A. W. Questions of faith and duty. (D3) 12°, \$1.50. *Lippincott*
- Thorvaldsen. Plon, E. \$2. *Roberts*
- Those girls. Winter, J. S. \$1; p. 50c. *Tait*
- Thought throbs. Fleenor, C. \$1.50. *Morton*
- Thoughts of busy girls. Dodge, G. H. 50c. *Cassell*
- Thousand and one days. McCarthy, J. H., ed. \$4. *Lippincott*
- Three generations of Englishwomen. Ross, Janet. \$2. *Putnam*
- plays. Henley, W. E. net, \$2. *Scribner*
- Thrilling scenes in the Persian kingdom. MacMinn, E. \$1.10. *Hunt & E*
- Thucydides. Book 8. (T. G. Tucker.) (D10) 16°, \$1. *Macmillan*
- Thumb (The) autograph-book. (D24) 64° (Thumb ser.) 50c. *Stokes*
- English dictionary. (D24) 64°, (Thumb ser.) 50c. *Stokes*
- ser. See Tom Thumb calendar.
- Timbs, J., and Gunn, A. Abbeys, castles and ancient halls of England and Wales. New ed., rev. 3 v. (D10) 8°, \$7.50; ¼ mor. \$15. *Warne*
- Timothy Delano's courtship. Orne, M. R. p. 15c. *Roorbach*
- To England and back. Knowles, J. H. \$1. *McClurg*
- please the children. (D24) 4°, bds. \$1.25. *Dutton*
- Toilers of the field. Jefferies, R. \$2. *Longmans, G*
- Toland, Mrs. M. B. M. Atlina, Queen of the Floating Isle. (D3) O. \$2.50; silk \$3.50; mor. \$4. *Lippincott*
- Tom Burke of "Ours." Lever, C. 2 v. \$5. *Little, B*
- Thumb calendar, diary and proverb-book for 1893. (D24) 64°, (Thumb ser.) 50c. *Stokes*
- Tovote, H. Love's delirium. (fr. the Ger.) (D17) D. (Idylwild ser., v. 1, no. 26.) p. 50c. *Morrill, H*
- Tower of Taddeo. La Rame, L. de. \$1; p. 50c. *Hovendon*
- Town and country lib. See Lindau; Payn.
- Townsend, W. J. Madagascar: its missionaries and martyrs. (D17) 12°, 75c. *Revell*
- Tragedy of the Cæsars (The). Baring-Gould, S. 2 v. \$7.50. *Scribner*
- Treasury of favorite poems. Family ed. (D24) 8°, \$2; orchid, \$2.50. *Stokes*
- Trowbridge, J. T. Fortunes of Toby Trafford. (D3) sq. S. \$1.25. *Lee & S*
- True story of Columbus. Brooks, E. S. bds. \$1.25. *Lothrop*
- Trumpet-major (The). Hardy, T. \$1.25. *Hovendon*
- Trumps (pseud.), comp. American Hoyle. N. 15th ed. (D3) 12°, Library ed., \$1.50; 75c; p. 50c. *Dick & F*
- Hoyle's games. N. ed., rev. (D3) 12°, \$1.25; bds. 75c; p. 50c. *Dick & F*
- Modern whist. (D3) 16°, p. 25c. *Dick & F*
- Truth in fiction. Carus, P. \$1. *Open C't Pub. Co*
- Tuboperitoneal ectopic gestation. Webster, J. C. \$6. *Lippincott*
- Tucker, W. J. The new movement in humanity, from liberty 'o unity. (D10) D. p. 25c. *Houghton, M*
- Tufts, J. W., ed. Cecilian series of study and song. (D10) 16°. Bk. 1, 48c; Bk. 2, 60c; Bk. 3, 84c. *Silver, B*
- Twelfth night. Shakespeare, W. bds. 20c. Am. B'k Co
- Twenty-five years of St. Andrews. Boyd, A. K. H. V. 2. \$3. *Longmans, G*
- Two-cent railroad fare. Apthorp, H. p. 10c. *Werner Pr. and Litho. Co*
- men and a girl. Lee, F. W. p. 50c. *Price-McG*
- Tytler, Sarah (pseud.) See Keddie, H.
- Uncle Remus and his friends. Harris, J. C. \$1.50. *Houghton, M*
- Unconditional surrender (An). Morris, W. S. p. 15c. *Penn Pub. Co*
- Under summer skies. Scollard, C. \$1. *Webster*
- the evening lamp. Stoddard, R. H. \$1.25. *Scribner*
- "greenwood tree. Hardy, T. \$1.25. *Hovendon*
- Underwood, F. H. Quabbin. (D10) D. \$1.75. *Lee & S*
- United States. Circuit cts. of appeals rules. (D24) O. p. 25c. *West Pub. Co*
- Hist. of. Rhodes, J. F. 2 v. \$5. *Harper*
- Universalist register (The). 1893. (R. Eddy. (D31) D. p. 25c. *Univ. Pub. Ho*
- Unknown lib. See Dean.
- Up and down the house. Warner, Miss A. B. \$1. *Randolph*
- Urn burial, Primitive. Snyder, J. F. p. Gov. Pr. Office
- Vacaresco, Helene, comp. Bard of the Dimbovitza: Roumanian folk-songs. N. cheaper ed. (D10) 8°, \$1.75. *Scribner*
- Vagrant of Lover's Leap. Broderick, J. T. p. n. p. *New Nation Pub. Co*
- Valentine, Mrs. Bird pictures. (D3) O. bds. 25c. *Warne*
- Valeria. Monroe, Miss Harriet. \$1.50. *McClurg*
- Van Duzee, I. D. By the Atlantic. (D24) D. \$2. *Lee & S*
- Vegetarian dishes, New. Bowdich, Mrs. 50c. *Macmillan*
- Venable, W. H. Let him first be a man, and other essays. (D31) D. \$1.25. *Lee & S*
- Vic. Marsh, M. M. \$1. *Schulte*
- Victory through surrender. Mills, B. F. 50c. *Revell*
- Villari, Linda. In change unchanged. [N. iss.] (D10) D. (Seaside lib., no. 2046.) p. 25c. *U. S. B'k Co*
- Virginia Randall. Kimball, R. B. p. 25c. *Dillingham*
- Visher, Julia S., comp. A christening gift: poetical gems. (D24) 16°, p. 15c. *Searle & G*
- Visible university (The). Gore, J. E. \$3.75. *Macmillan*
- Voces populi. Guthrie, F. A. \$1.75. *Longmans, G*
- Wace, H. See Theodoret.
- Wages, Theory of. Thompson, H. M. \$1. *Macmillan*
- Wakefield, E. B., McGarvey, J. W., and Taylor, H. K. Eclectic commentary on International S. S. lessons. (D31) O. \$1. *Standard Pub. Co*
- Walford, Mrs. L. B. For grown-up children. (D17) sq. S. (Dainty books) \$1. *Appleton*
- Pauline. [N. iss.] (D3) D. (Seaside lib., no. 2037.) p. 25c. *U. S. B'k Co*
- Walsh, C. C. Student's quiz-book. (D10) O. hf. shp. \$3. *Callaghan*
- Walton, I. Complete angler. N. ed. 2 v. (D3) 16°, \$2.50. *Crowell*
- Ward, Mrs. H. O., comp., (pseud.) Social ethics and society duties. (D17) D. \$2. *Estes & L*
- Warden, Florence (pseud.) Sea Mew Abbey. (D3) D. (Lovell's inter. ser., no. 218.) \$1; p. 50c. *Lovell, C*
- Warner, Miss Anna B. Up and down the house. (D3) S. \$1. *Randolph*
- Warner, Lucy H. Five little finger stories. (D31) O. \$1.25. *Lothrop*
- Washington, Mary, Story of. Harland, M. \$1. *Houghton, M*
- Water in modern medicine Baruch, S. 2 v. 50c; p. 25c. *G. S. Davis*
- Waters, R. Intellectual pursuits. (D24) 12°, \$1.25. *Worthington*
- Watson, W. Lachrymæ musarum. (D10) 16°, \$1.25. *Macmillan*
- Webster, J. C. Researches in female pelvic anatomy. (D17) 4° \$9. *Lippincott*
- Tuboperitoneal ectopic gestation. (D17) 4°, \$6. *Lippincott*
- Wedded unwooded. Gatewood, J. H. p. 50c. *Dillingham*
- Wedding-gowns (The). (D24) 4°, \$5. *Stokes*
- Weidner, R. F. Studies in the book, Genesis. (D3) 12°, \$1. *Revell*
- Wendover House. Rouse, A. L. \$1. *Am. S. S. Union*
- West and east. Reed, Laura C. p. 50c. *Sergel*
- Westall, W. Princes of Peele. (D10) D. \$1.25. *Lovell, G*
- Westcott, B. F. Epistle to the Hebrews, Greek text. 2d ed. (D3) 8°, \$4. *Macmillan*
- We've tales to tell. (D24) 12°, bds. \$1. *Tuck*
- Weyman, S. J. The new rector. (D17) 12°, \$1.25; p. 50c. *Lovell, G*
- What really happened. Garrett, M. E. \$1.50. *Tuck*
- When I lived in Bohemia. Hume, F. \$1.25. *Tait*
- Where duty lies. Hocking, S. K. \$1.25. *Warne*
- White, Horatio S., ed. Deutsche Volkslieder, [German text.] (D10) T. (Knickerbocker nuggets, no. 38.) hf. cl. \$1.50. *Putnam*
- White and gold nuggets. See Irving.
- Whitney, H. C. Life on the circuit with Lincoln. (D17) O. \$3.50. *Estes & L*
- Whittier, J. G. At sundown. (D3) D. \$1.50. *Houghton, M*
- Who breaks—pays. Jenkin, Mrs. C. p. 25c. *U. S. B'k Co*
- is the man? Tait, J. S. \$1.25. *Tait*

- Wilkins, Miss Mary E. Jane Field. (D10) S. \$1.25.
Harper
- Wilks, S., and Bettany, G. T. Biographical history of Guy's Hospital. (D10) 8°, \$5. Large-p. ed. 4°, hf. mor. \$10. *Ward, L., B*
- Willard, Mrs. E. S. Kin-da-shon's wife. (D10) D. \$1.50 *Revell*
- Willeby, C. Frederic Chopin. (D10) 8°, \$3. *Scribner*
- Williams, C. M. Review of the systems of ethics founded on the theory of evolution. (D24) 8°, \$2.60.
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- Williams, Espy. Dream of art and other poems. (D3) 16°, 75c *Putnam*
- Williams, Meta E., ed. Tales from the Mabinogion. (D3) S. (Children's lib.) bds. 75c. *Cassell*
- Wilson, Sir D. Lost Atlantis. (D3) 8°, \$4. *Macmillan*
- Wilson, J. C. International magazine pocket visiting list, 1893. Pocket-book form. (D17) 12°, \$1.25 and \$1.50. *Lippincott*
- Wilson, Marian C. Guy Ormsby. (D17) D. (Am. authors ser., no. 43.) p. 50c. *U. S. B'k Co*
- Winter, J. S., (pseud.) Those girls. (D24) D. \$1; p. 50c. *Tait*
- Winter hour (The). Johnson, R. U. \$1. *Century*
- Wisconsin. Sup. ct. Repts. V. 81. (D10) O. shp. \$2.75. *Callaghan*
- Witch hypnotizer (The). Maher, Zena A. p. 50c.
Bancroft
- With trumpet and drum. Field, E. \$1. *Scribner*
- Wittrock, F. A lucky mishap. (D17) D. (Optimus ser., no. 25.) p. 50c. *Donohue, H*
- Wolf, Emma. Other things being equal. (D3) D. \$1.
McClurg
- Woman—through a man's eye-glass. Salaman, M. C. \$1.25. *Lovell, C*
- who stood between. Gilmore, M. \$1. *Lovell, C*
- Woman's philosophy of love (A). Corbin, Caroline F. \$1.50. *Lee & S*
- Wood, H. See Adams, H. B.
- Woodhead, G. S. Practical pathology. 3d ed., enl. and rev. (D17) 8°, \$7; shp. \$8. *Lippincott*
- Woods, Mrs. Katharine P. From dusk to dawn. (D3) D. \$1.25. *Appleton*
- Wordsworth, W. Poems. (D3) 8°, \$4. *Macmillan*
- World's best hymns (The). Harlow, L. K., comp. \$1.50. *Little, B*
- Worthington, R. H. See Parker, L.
- Worthington's inter. ser. See Eschenbach.
- Worthy of his name. Eglington, T. \$1. *Revell*
- Wreck of the Grosvenor (The). Russell, W. C. p. 50c.
Lovell, C
- Wright, T. Life of W. Cowper. (D24) 8°, \$5. *Putnam*
- Wyclif, John. Sergeant, L. \$1.50. *Putnam*
- Wyld, Katharine. A dreamer. [N. iss.] (D3) D. (Seaside lib., no. 2035.) p. 25c. *U. S. B'k Co*
- An ill-regulated mind. [N. iss.] (D3) D. (Seaside lib., no. 2038.) p. 25c. *U. S. B'k Co*
- Wyncote. Erskine, Mrs. T. p. 25c. *U. S. B'k Co*
- Xenophon. Works. (Dakyns) In 4 v. V. 2. (D31) 12°, \$2.50. *Macmillan*
- Yaple, A. A country preacher. (D17) O. p. 25c.
R. Clarke
- Yonge, Charlotte M., comp.¹ Book of golden deeds of all lands and all times. (D24) 16°, (Macmillan's school lib.) 50c. *Macmillan*
- Young, A. Hades up to date. (D31) obl. F. \$3.50.
Schulte
- Young, A. Arthur Young's tour in Ireland (1776-1779). 2 v. (D10) 12°, \$2. *Macmillan*
- Young, E. R. Stories from Indian wigwams and northern camp-fires. (D24) D. \$1.25. *Hunt & E*
- Young colonists. Henty, G. A. \$1.75; bds. \$1.25.
C. E. Brown
- girl's love (A). Caro, Mme. E. p. 25c. *Donohue, H*
- Men's Christian Associations: history, organization and methods of work. (D10) D. \$2; hf. mor. \$3.
Young Men's Christian Association
- Oxford maid. Keddie, H. \$1.50. *Revell*
- Youth of Frederick the Great. Lavis, E. \$2. *Griggs*
- Zahm, J. A. Sound and music. (D10) O. \$3.50. *McClurg*
- Zangwill, I. Children of the Ghetto. 2 v. (D3) D. \$2.50. *Jewish Pub. Soc*
- The old maids' club. (D3) D. \$1.25. *Tait*
- Zay, Hays, Ruth. 40c. *Searle & G*
- Ziehen, T. Introduction to physiological psychology. (Van Liew and Beyer.) (D3) 12°, \$1.50. *Macmillan*
- Zirndorf, H. Some Jewish women. (D24) D. \$1.50.
Jewish Pub. Soc

NOTES ON CATALOGUES.

Notes and Queries begins with its issue for December 10 a bibliography of Mr. Gladstone's writings, which covers the period between 1827 and the present date. The first instalment reaches the year 1863.

CATALOGUE OF NEW AND SECOND-HAND BOOKS.—J. & B. Baillière & Fils., 19 Rue Haute-feuille, Paris, Catalogue général des livres de sciences. (112 p.)—Benziger Bros., 36 Barclay St., N. Y., Imported English [Catholic] books. (32 p., 12°.)—Brockhaus' [16 Queerstr., Leipzig] Monthly list of new books published in Germany, France, England, America and other countries. (November, 1892. No. 11.)—C. N. Caspar, 437 E. Water St., Milwaukee, Wis., Verzeichniss empfehlenswerther Bücher. A useful classified list of German, English and French books. (No. 36, 64 p., 16°.)—Ch. Chadenat, 17 Quai des Grands-Augustins, Paris, Americana, containing an interesting collection of works on Columbus, Vespucci and the discovery of America. (No. 10, 1032 titles.)—Alfred Cooper, 8 Hyde St., London, W. C., Miscellaneous from the libraries of the late J. F. Swayne and Isaac Heywood, including a large selection of Alpine and angling books. (No. 10, 422 titles.)—S. B. Fisher, 78 Worthington St., Springfield, Mass., American history, travels, Revolutionary war and sermons. (No. 2, 12 p., 8°.)—David G. Francis, 12 E. 15th St., N. J., Miscellaneous, including portions of the private library of Dr. J. Morse ("the father of American geography"), of Charlestown, Mass. (No. 104, 855 titles.)—U. Hoepli, 37

Corso Vittorio Emanuele, Milan, Manoscritti, incunaboli, ed edizioni rare dei Giunti, Aldi, Gioliti, etc., della prima metà del secolo XVI. in gran parte dalle biblioteche Giovo di Como e Cavaiani di Mantova. A valuable catalogue illustrated with a number of fac-similes. (No. 83, 1024 titles.)—The W. J. Johnston Company, Ltd., 41 Park Row, N. Y., classified catalogue of electrical books. (42 p., 32°.)—S. B. Luyster, 79 Nassau St., N. Y., Miscellaneous. (No. 187, 481 titles.)—Luzac & Co., 46 Great Russell St., London, Oriental list. (V. 3, Nos. 10 and 11.)—Henry Stevens & Son, 39 Great Russell St., London, Americana. (No. 32, 16 p., 16°.)—Thos. J. Taylor, Taunton, Mass., Local Americana. (No. 38, 203 titles.)

BUSINESS NOTES.

SALEM, ORE.—T. McF. Patton, of the firm of T. McF. Patton & Son, booksellers, is dead.

SAN FRANCISCO, CAL.—Two years ago Joseph A. Hoffmann was obliged to give up his old stand (No. 208 Montgomery Street) in order to make way for the erection of the magnificent Mills Building. He now has purchased the toy and fancy goods business of F. M. L. Peters & Co., and secured the beautiful store No. 207 Montgomery Street, Russ House Block (directly opposite his old stand and the main entrance of the Mills Building), and will hereafter carry in connection with a great assortment of books and stationery a large and varied stock of fine French toys and fancy goods.

The Publishers' Weekly.

FOUNDED BY F. LEYPOLDT.

DECEMBER 31, 1892.

The editor does not hold himself responsible for the views expressed in contributed articles or communications.

All matter, whether for the reading-matter columns or advertising pages, should reach this office not later than Wednesday noon, to insure insertion in the same week's issue.

Books for the "Weekly Record," as well as all information intended for that department, must reach this office by Tuesday morning of each week.

In case of business changes, notification or card should be immediately sent to this office for entry under "Business Notes." New catalogues issued will also be mentioned when forwarded.

"Every man is a debtor to his profession, from the which, as men do of course seek to receive countenance and profit, so ought they of duty to endeavor themselves by way of amends to be a help thereunto."—LORD BACON.

SHARP PRACTICE.

WE made an indirect reference a couple of weeks ago to the practices of certain publishers in stocking up department stores to the immediate disadvantage of the bookseller and to their own ultimate undoing. This seems to have aroused curiosity in certain quarters, and inquiries have been put to us as to the meaning of our reference. For the benefit of these querists we find an illustration ready in a recent experience ventilated in the columns of our contemporary, *The Newsman*. The case in point is briefly as follows:

"Three thousand copies of a bound copyright book were placed on the market at eighty-four cents, wholesale. It was sold entirely to the legitimate trade at this figure. As only about one thousand copies were sold during the first three months, the publisher hit on a trick to make them move and offered them to a dry-goods syndicate for thirty cents apiece, spot cash. The books were found, within a few days after, retailing in the dry-goods stores as low as thirty-five cents, or less than one-half what the regular trade paid for them at wholesale.

"Let us presume that John Jones, the bookseller, bought five of these books at eighty-four cents and sold three of them, say at \$1.15 apiece. In the meanwhile, Jenkins, the bazaar owner, gets his lot for thirty and advertises them for thirty-five. Jones is stuck on two copies, and the customer who bought the other three must hear of the cut in price, charging Jones as a swindler, never to be patronized again. Not much subterfuge about a case like this, yet it is on the records as true, and will happen again."

This case is a sample of hundreds. It is no secret who established the book departments in most of the bazaars, nor is it a secret that some of the promoters of the scheme have had reason in more

than one case to regret their enterprise most bitterly, simply because the creature became greater and of more importance than its master, and exchanged places with him.

Occasionally the sort of dealer described by *The Newsman* runs against a bookseller who is able to take care of himself and prompt to rise to the occasion. Not many years ago in a prosperous town supporting three or four booksellers, a "drummer," before the opening of the holiday season, stocked up those booksellers as usual with a stock of books. Among them was a certain "See-Saw" ordinarily sold at one dollar retail, forty off to the trade. There was a fair demand for the book in that town, but the demand did not seem to vary. After getting through with the book-stores at this particular season the drummer, immediately before his departure, had the brilliant inspiration of interviewing the head of the largest dry-goods and notions store in that town, which, strange to say, up to that time had no ambition to extend its domain beyond the dry-goods line. The result of that interview was that the dry-goods man was persuaded to stock up with "See-Saws" in large quantities at fifty and ten off, spot cash. He was instructed how to sell the book—65 cents was a good point to start from, as the booksellers in the town were dense enough to hold the book up to the advertised price, \$1. The drummer then went on his way well satisfied with his wit and enterprise.

Curiously, the one live bookseller in that town got wind of this move. He promptly called upon his *confrères*, held a council of war, and determined upon a line of action. His first move was to countermand his order for that particular book, giving his reason. The other booksellers did likewise, holding back but a few copies to fill advance orders. The season approached. One Sunday The Coalsteen Bazaar startled its staid fellow townsmen through the Sunday *Call* by the announcement that on Monday they would open up a book counter, over which would be sold the "'only See-Saw' at 65 cents, price \$1 in the book-stores." The enterprising bookseller promptly sent agents to Coalsteen's on the following morning to buy up a dozen copies at 65 cents. On Tuesday morning his card appeared below Coalsteen's flaring announcement setting forth that the same "See-Saw" might be had at his book-store for 50 cents, and other books as cheap in proportion. The dry-goods man grew pale, but promptly dropped to 50 cents himself. Anticipating this, however, the bookseller took the precaution of lowering his price to 40 cents, and kept up the reduction until it reached 25 cents. How did he supply the demand? He didn't; he simply resorted to the trick inaugurated by the "cheap John" store of running down his

neighbor's price and selling just enough copies of the book advertised to save himself from the imputation of making false representations. He sold for a week two copies a day at the price advertised—his rival sold the rest. Mr. Coalsteen's experience sickened him, and he didn't "go into books" again. Nor has the publisher found it very profitable either, if he will consult his ledger.

We do not approve of the methods resorted to by this bookseller, though we recognize the necessity of fighting unfair competition—even with the enemy's weapons. The most effective and legitimate way of overcoming this and other evils, however, would be through organization, towards which we hope more decided steps will be taken in the coming year than were in the year just drawing to a close. The South is bestirring itself, and the West is working hard to perfect its organization. Let the Eastern and Middle States but recognize the importance, or rather the necessity for such a course, and then let the four sections combine in one effort and the tenure of existence of such impostors as those described above will be as brief as can be desired by even their most impatient victims.

BROTHERHOOD OF COMMERCIAL TRAVELLERS.

EIGHTH ANNUAL BANQUET.

THE eighth annual dinner of the Brotherhood of Commercial Travellers was given at the Hotel Marlborough, 36th Street and Broadway, New York, on the evening of the 28th. Every detail of the evening's entertainment had been looked after in the most conscientious manner by the committee of arrangements and the reception committee, the former composed of Messrs. J. A. McQuillan, C. W. Cook, Dwight Terry, A. D. MacMullen and James T. Watkins, and the latter of F. A. Coombs, Col. J. H. Ammon, J. F. Hegeman, Wm. Jarchow and H. L. Dover. The expert management and the very able administration of the chairman, John H. Black, president of the brotherhood, provided an entertainment that fairly outshone any yet given by this society, and one which was heartily and fully enjoyed to the very end by every one present.

About nine o'clock nearly one hundred members and their guests seated themselves in the neat dining-hall of the Hotel Marlborough. Among the guests were Will Carlton, the poet, and the Hon. W. Waller, ex-governor of Connecticut. The guest card was a very clever device which by moving an adjustable section became a *fac-simile* of a Pullman vestibule buffet car. This card was the gift of Messrs. Raphael Tuck & Sons Co. The menu was a neatly bound volume, red russias sides, white vellum backs, the text of which was prepared by Mr. J. C. Harvey. The dinner was excellent and well served.

After the cloth was removed the chairman read letters of regret from F. Hopkinson Smith and George Ayres, and a letter from Messrs. Gaddo, in which they asked the brotherhood to accept a gift of half a dozen boxes of very prime cigars. Pseudo letters were also read from President

Harrison, President-elect Cleveland and "our only Chauncey" M. Depew, the humorous allusions in which of course "brought down the house." According to the plan adopted there were no set speeches but simply "table talks," recitations, songs and stories, in which the members and guests took equal part. Among those who entertained the gathering were J. C. Harvey; John G. Hart, vice-president of the Commercial Travellers' Club; James De Mandeville, vice-president of the Tenderloin Club; Will Carleton, who recited "The Christmas Baby;" ex-Governor Waller; Prof. M. Truman, who volunteered a song; L. Manning, John L. Shepard, Homer P. Beach, W. J. Kelley and I. M. Loughhead.

In the course of the evening President Black announced to the members of the brotherhood that the Commercial Travellers' Club was anxious to have them affiliate with the latter club, and called upon Mr. George W. Knott, the president of the club, to further enlighten the assembly upon the subject. Mr. Knott briefly told the history of the Commercial Travellers' Club, which about a year ago began with a membership of six and no capital, and now numbers three hundred, has a well-appointed club-house with twenty-two rooms, hired for five years at a rental of \$4000 per year and a reserve fund towards building a house of its own. The ambition of the club was to draft into its membership the 250,000 travellers throughout the United States (of which 116,000 belonged to New York City), and in time to establish a chain of commercial travellers' clubs to reach from Portland, Me., to San Francisco, Cal. He then reminded the commercial men present of the desirability of combining together for the protection of their interests as well as those of their employers quite as much as for the comfort and pleasure they might enjoy through such clubs; that (as was more fully elaborated by the preceding speaker, Mr. J. L. Shepard) as their employers now figured their expenses a part of their salaries, every movement on their part that enabled them to reduce expenses would accrue to their benefit in the shape of increased salaries quite as much as it would to the profit of their firms. A portion of this saving might be accomplished through pressure which a united effort of a majority of the travellers could bring to bear on railroad companies and the proprietors of hotels; another portion might be saved by a greater exercise of economy and a recognition of the fact that the money they were spending was not in fact money belonging to others, but might become a part of their own salary if they were inclined to work to that end. Finally he explained that it was the desire of the club of which he is president to have as its members the whole of the Brotherhood, and that it would to that end waive the question of initiation fee. He also showed that this would not necessitate the extinction of the Brotherhood as a separate organization, but on the contrary that it would help to make the parent organization, for so he regarded the "B. C. T.," stronger in that it gave them a permanent home which, with its necessarily restricted membership, it in all probability would never be able to obtain. The proposal seemed to meet with general approval, and after the banquet a number of members registered their names for admission into the Commercial Travellers' Club. It was long past midnight when the gathering broke up.

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PROTECTION FOR GERMAN AUTHORS.

ON January 1, 1893, the contract between the German-American Feuilleton Agency with the Deutsche Schriftsteller-Verband, made through the firm of I. Bennisheiner, of Mannheim, goes into effect. Commenting upon this organization the *Börsenblatt* says: "Owing to the vast amount of detail needed to make binding the provisions of the American copyright law, it has hitherto not been possible to make sure of the protection of magazine and newspaper articles, and the periodical and newspaper press of America have therefore been enabled to take unhindered their rich *feuilleton* material from the daily papers of Germany without even offering remuneration to the owners for this use of their work. The new agency will remedy this difficulty. The German-American Feuilleton Agency has guaranteed to accept every article accepted by the *feuilleton* of any German or German-Austrian newspaper, provided a copy of the article is sent to the office of the Deutsche Schriftsteller-Verband (Berlin, W. Potsdamerstrasse 122c) at least eight days before its publication in Germany." What provisions the agency will make for publication in this country has not yet been made public.

OBITUARY.

ORANGE JUDD.

A CAREER of much usefulness and unceasing activity was ended in the death of Orange Judd, so widely known as a leading pioneer in the broad field of agricultural journalism. Mr. Judd died at his home in Evanston, near Chicago, on Tuesday, December 27.

Mr. Judd was born in 1822 near Niagara Falls, N. Y. His early boyhood was spent on a farm, and from his youngest days he learned practically the value of the material he prepared and collected for his several publications and contributions to other journals. Although dearly loving farm life he eagerly availed himself of all the opportunities afforded by neighboring schools for obtaining a good education. His parents sent him to the Wesleyan University, in Middletown, Conn., and he was graduated from that institution in the class of '47. He taught school in various places for three years and earned sufficient money to enable him to take a three years' course of analytical and agricultural chemistry at Yale.

In 1853 Mr. Judd came to New York and became editor of the *American Agriculturist*, and in 1856 became its proprietor and publisher. For upwards of twenty-five years his name, associated with the name of that journal, was a household word in rural communities throughout this country. The *American Agriculturist* was a phenomenally successful paper, but in due time stimulated a species of competition with which Mr. Judd's conservative methods could not cope. Consequently, when financial reverses came, invited partly by Mr. Judd's ventures in agricultural patents, he found himself unable to stem the tide. The publishing house of Orange Judd & Co., which he organized when in the prime of his prosperity for the issue of scientific and agricultural works, was reorganized in 1883, and its control passed out of his hands into the hands of creditors, who selected Orange Judd's brother, David W.—then a quarantine commissioner at

the port of New York—to wind up its affairs. Mr. Orange Judd went to Chicago soon afterward and established an agricultural journal, which in course of time became the *Orange Judd Farmer*.

From 1855 to 1863 Mr. Judd was agricultural editor of the *N. Y. Times*. In 1857 he imported a quantity of sorghum seed which he distributed free, and this was the origin of the lucrative sorghum industry of this country. He was also the originator of the crop-reporting percentage system now used by the government and State bureaus; and throwing his mental activity into a totally different field, he was the first one to shape a scheme of Sunday-school lessons prepared to last a year, from which have come the "Berean" and the "International Sunday-school Lessons."

Orange Judd was a very prominent alumnus of Wesleyan University. His gifts to the university, the chief of which was the Orange Judd Hall of Natural Science, built in memory of a beloved son, aggregated in value more than the gifts of any other alumnus. He really devised and put together the first complete alumni record, consisting of an octavo volume of 300 or 400 pages, giving brief biographies of every alumnus of the college. The institution took it up, and keeps it up to this day. Many of the other colleges adopted the plan devised by Mr. Judd.

Mr. Judd was also largely engaged in real estate and railroad operations, and was much embarrassed in later years by the heavy depreciation of this real estate. To meet obligations he engaged in various business operations, but in many of them lost heavily. In 1884 Mr. Judd established the Orange Judd Farmer Co. in Chicago, and for the last few years has resided in that city, where he was senior editor of the *Orange Judd Farmer*.

Orange Judd was a man of indomitable energy. He made, gave away and lost fortunes, and in spite of obstacles and reverses, retained his ambition and energy to the last. He was in perfect health apparently until Friday, December 23.

OBITUARY NOTES.

MONTAGU WILLIAMS, the English barrister whose recently published book of reminiscences had a wide sale, died on the 23d inst.

LEON CONTANSEAU, the well-known French linguist and lexicographer, died at Neuilly, France, on the 23d inst., aged 80 years.

WILHELM SCHAUS, the well-known art connoisseur and dealer in pictures, died at his residence in New York on the 29th inst., aged 76 years.

DR. RICHARD B. KIMBALL, the well-known author, died in St. Luke's Hospital, N. Y., December 28, aged 76 years. His first literary work which attracted attention was the production of a metaphysical novel under the title of "St. Leger, or, the threads of life." This and several others of his books were translated into German and French and had a considerable sale. Afterward he wrote "Cuba and the Cubans," "Romance of Student Life Abroad," "Undercurrents of Wall Street," "Was He Successful?" "Henry Powers, Banker," and other novels, stories, essays and tales of travel. He was one of the few who contributed to "The Knickerbocker Gallery," published for the benefit of the widow of Willis Gaylord Clark. Ten days before his death Dr. Kimball completed his crowning work, "Half a Century of Recollections."

NOTES ON AUTHORS.

CHARLES DUDLEY WARNER has been unanimously elected to the (only) honorary Vice-Presidency of the Egypt Exploration Fund, in succession to Mr. Lowell and Mr. Curtis.

HERBERT SPENCER has been writing for more than forty years, and a partial estimate of the profits from the sale of his most important books, is claimed, shows that they have brought him less than a thousand pounds a year.

WILLIAM HALE WHITE has now acknowledged the authorship of "Mark Rutherford" and other works. Mr. Fisher Unwin is issuing these notable books in a new edition, which will include Mr. White's translation of the "Ethics of Spinoza," published some years ago in Messrs. Trübner's *Philosophical Library*.

WILLIAM WATSON, the English poet who received £200 for the best ode on Tennyson, and has even been urged for the laureateship, has become violently insane and has been placed in an asylum by order of the court at Windsor. The news comes by cablegram, which also states that this gifted writer showed signs of aberration of mind nearly twelve years ago.

ALFRED AUSTIN says that Tennyson once told him that he found the idea of the famous couplet in "Locksley Hall"—

Slowly comes a hungry people, as a lion creeping nigher
Glares at one that nods and winks behind a slowly dying fire—

in a Methodist magazine containing an account of how African travellers kept off lions from their encampments at night by lighting great bonfires.

LITERARY AND TRADE NOTES.

W. POLLARD, 13 Barclay St., New York, will issue early in January "The Price of Love," by Abi Jackman.

SAMUEL ECKSTEIN, now with the Berlin & Jones Envelope Co., will connect himself with Marcus Ward & Co. on January 1, and will visit the trade in the large western cities.

G. E. WILSON, the Chicago publisher, has received a sentence of two years in jail, on the charge of selling obscene literature. It is said that more arrests are on the docket, and that already six Chicago publishers are under indictment.

CHAS. L. WEBSTER & Co. announce in addition to Henry George's "A Perplexed Philosopher," re-issues of the following of his works: "Progress and Poverty," "Social Problems," "Protection or Free Trade," "The Land Question," "Property in Land," "The Condition of Labor."

It is proposed to publish a limited edition of a biographical sketch of Donn Piatt, by Charles Grant Miller, his "Sunday Meditations and Miscellaneous Sketches," and his "Plays and Poems," if sufficient encouragement is received from his old friends and admirers to warrant their publication. Orders may be placed with Ella Kirby Piatt, Macochee, West Liberty, Ohio.

MR. THORVALD SOLBERG who is obliged on account of ill-health to take a long-needed rest will, after a short stay in the South, depart for Genoa on January 28, by the S.S. *Kaiser*

Wilhelm II., to spend four months in Italy and Switzerland. He requests his many friends to note that during his stay abroad his address will be in care of the U. S. Exchange, 9 Strand, London, England.

MACMILLAN & Co. will publish early next year "Children of the King," a tale of southern Italy by Marion F. Crawford, which is one of a few of his books that has not been published serially. The Macmillans have made arrangements to complete their uniform edition of Crawford's novels by the reissue of "To Leeward," "A Roman Singer," "An American Politician" and "Paul Patoff," hitherto published by Houghton, Mifflin & Co.

D. C. HEATH & Co., Boston, have just ready Pierre Loti's "Pêcheur d'Islande," adapted and annotated for use as an advanced text in French. Loti, by talent alone, has won a place in the French Academy and is one of the marked novelists of the day. Though the "Pêcheur d'Islande" has a sad ending, it cannot fail to be read with keen interest by all who enjoy a work of fiction wonderfully graphic in its picturing of scenes and situations.

THE original manuscript of "Poems by Two Brothers" was sold at auction on the 23d instant at Sotheby's auction rooms. The price paid by the University of Cambridge for the manuscript was £480, with the copyright reserved. These poems were written by Alfred Tennyson and his brother Charles, and, with the exception of two that have never been printed, were published many years ago. The larger portion of the manuscript is in the handwriting of Alfred Tennyson.

PROF. J. K. HOSMER, librarian of the Public Library at Minneapolis, is engaged upon a life of Thomas Hutchinson, Governor of Massachusetts Bay and historian of the colony, whose diary and letters have been published by a descendant and are essential to any proper study of the Revolution. Prof. Hosmer, already known as the biographer of Sir Harry Vane, has examined all the Hutchinson mss. available in this country, together with much other unpublished matter pertinent to the Governor and his time.

THE first number for 1893 (to be ready January 1) of the Johns Hopkins University *Studies in History and Politics*, edited by Professor Herbert B. Adams, will be a paper on "The Social Condition of Labor," by Dr. E. R. L. Gould, who was Fellow in History at Johns Hopkins in 1882-83, and who for six years has been a statistical expert in the U. S. Department of Labor. During the past four years he has been studying the condition of labor and manufactures in France, Belgium, Switzerland, Germany and England.

THE BANCROFT HISTORY CO., San Francisco, Cal., have in press "The Standard Spanish Phonographer," with English key. This will prove of especial value to Spaniards desiring to learn English, and English students desirous of obtaining a good knowledge of Spanish. The work has been compiled by an expert and experienced writer and is especially valuable to those already knowing an English system. The first edition will be limited, and those wishing to procure copies should communicate with the publishers without delay.

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" Trotting Register, v. 1, 2, 3, 4, 5, 6, 7.
Ghostland, by Britten.

W. L. BEEKMAN, 55 E. 5TH ST., ST. PAUL, MINN.
Harper's Weekly, July 18, 1891.

BLACKIE & SON, LTD., 73 BIBLE HOUSE, ASTOR PL., N. Y.
Clark's Commentary on the Bible, cl., unabridged, 6000 pages.

THE BOOK SHOP, 160 PUBLIC SQ., CLEVELAND, O.
Elliot's Old Court Life in France.
Pliny's Letters, large type.
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Owen, On the Hebrews.
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THE BOWEN-MERRILL CO., INDIANAPOLIS, IND.
Wikoff, Reminiscences.
Thoms, Blockade-Runner.

BRENTANO'S, 124 FIFTH AVE., N. Y. [Cash.]
The Downfall, cl.

Tam O'Shanter, il.
Strauss, Life of Christ.
Franco-Prussian War, 2 v. Cassell.
Gibson's Photographic Colorist's Guide.
Cast Up by the Sea.
American Heraldica.
Lawrence's Historical Sketches.
Cruise of the *Montauk*.
Audubon's Birds, original folio ed.
Shadow of John Wallace.
Grimshaw's Handy Dictionary.
Prime's Pottery and Porcelain.
Among My Books, Wm. B. Read.
Santine's Myths of the Rhine.
The Book of Life—Evolution, by Olive Cheritree.
Bound vol. of *Princeton Review* cont. an article on Women of the Twentieth Century.

BRENTANO'S, 1015 PA. AVE., WASHINGTON, D. C. [Cash.]
Du Maurier's Society Pictures, pt. 2, pub. in London by Punch.
Frank Leslie's Weekly, April 21, May 21, 1883.

S. E. BRIDGMAN & CO., NORTHAMPTON, MASS.
Garnered Sheaves, by J. G. Holland.
Fowle's 100 Dialogues.
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County Histories of Wis. and Iowa.
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Baird, Casson and Lawrence, Birds of N. A., 2 v.
American Chemical Journal.
American Entomological Society Transactions.
Adams, Genuine Works of Hippocrates.

FREE PUBLIC LIBRARY, JERSEY CITY, N. J.
North American Review, 1st ser., 9 v.
Bibliotheca Sacra, 1883-80, inclusive.
Baptist Quarterly Review, Phila., 1867-77, 11 v.
Cosmopolitan, v. 1-9, and v. 10, no. 2.

F. P. HARPER, 17 E. 16TH ST., N. Y.
Am. Turf Register, v. 8, nos. 3, 5, 6 and 12; v. 9, nos. 1, 6 and 7; v. 14, nos. 6 and 7.

J. F. JOHNSON, AMESBURY, MASS.
Johnson's Wonder-Working Providence of Sion's Saviour in N. E. (London, 1684). Draper, 1867.

WARREN F. KELLOGG, 364 WASH'N ST., BOSTON, MASS.
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Magazine of American History, July, Sept., Oct., 1890; May, July, Aug., Sept., Oct., Nov., Dec., '91.
Cosmopolitan, v. 1, complete.
Review of Reviews, March, June, July, 1890.
Pop. Science Monthly, Nov., 1877; May, July, Aug., Sept., Oct., 1891.

MITCHELL'S, 830 B'WAY, N. Y.
Zola, Piping Hot, Vizetelly 8° ed.
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 Outre-Mer, 2d pt. 1834.
 Morton, Hope, 2 v. Harper, New York, 1839.
 Mrs. Lowell's Poems, privately printed. Cambridge, 1855.
 Emerson's Nature. Boston, 1836.
 " Historical Discourse. 1835.
 " Poems. 1847.
 The Dial, 4 v. Boston, 1841-4.
 Hamilton, The Federalist, 2 v. 1788.
 Hawthorne, Peter Parley Universal Hist., 2 v. 1837.
 " Gentle Boy, folio. Boston, 1839.
 " Fanshawe. Boston, 1828.
 " Scarlet Letter, 1st ed. 1850.
 Irving's Salmagundi, 2 v. N. Y., 1808.
 " Sketch-Book, 7 pts. N. Y., 1819.
 " Bracebridge Hall. N. Y., 1822.
 " Alhambra, 2 v. Phila., 1832.
 " Astoria, 2 v. Phila., 1836.
 " Conquest of Granada. Phila., 1829.
 " Tales of a Traveller, 2 v. Phila., 1824.

PORTER & COATES, 900 CHESTNUT ST., PHILA., PA.

Prue and I, Curtis, large-pap. ed.

The Crown of Success, pub. by Carter.

The Science of Correspondence, by Madely, pub. by Claxton.

3 copies Bown's History of the Distribution of the Surplus Revenue of 1837.

Beaumont and Fletcher, v. 1: Wycherley, Farquhar, Vanbrugh. Mermaid Ser., brown cl.

PUBLIC LIBRARY, CLEVELAND, O.

Sully, Thomas, Hints to Young Painters and the Process of Portrait Painting.

Howson, Character of St. Paul.

Eckman-Chatrion, Story of a Peasant, 4 v.

CHAS. D. RAYMER, MINNEAPOLIS, MINN.

From Earth to Heaven, by S. P. Graves.

Art Journal, Nov., 1885.

List and description to go with Remarque Proof Etchings. Standard (Henry George's paper), v. 1-5, 7, 8.

G. H. RIGBY, 1113 ARCH ST., PHILA., PA.

Le Plongeon, A., Works of.

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Jardine's Nat. Library, odd vols.

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CHARLES SCRIBNER'S SONS, 743 B'WAY, N. Y.

Morelet, Travels in Central America.

Domenech, Deserts of North America.

Irving, Alhambra, 2 v., éd. de luxe. 1891.

A. H. SMYTHE, 41 S. HIGH ST., COLUMBUS, O.
 Gray's and Walling's Atlas of Ohio. Cleveland, 1872.

G. E. STECHERT, 810 B'WAY, N. Y.

Goodale, Principles of Breeding.

Agassiz, Lectures on Compar. Embryology. 1849.

Walker, On Intermarriage.

Johnson, Farmer's Cyclopaedia.

Russell, W. H., Letters fr. America During War.

E. STEIGER & CO., 25 PARK PL., N. Y. [Cash.]

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B. Bramwell, Diseases of the Heart.

R. W. Rogers, Catalogue of the Hebrew Manuscripts of Hereford College. N. Y., 1851.

B. WESTERMANN & CO., 812 B'WAY, N. Y.

Janvier, The Mexican Guide.

Kalisch, I., Sketch of the Talmud. 1877.

Grosvenor, American Securities.

Gerhard, Hints on Drainage and Sewerage of Dwellings.

CHAS. L. WOODWARD, 78 NASSAU ST., N. Y.

Catlin's North American Indian Portfolio, colored plates.

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